THE CITY OF WALTHAM MASSACHUSETTS PURCHASING DEPARTMENT

COMBINED DESIGN FOR THE EXTERIOR IMPROVEMENTS TO CITY HALL AND INSTALLATION OF A FIRE SUPPRESSION SYSTEM

ADDENDUM NO.1

April 20,2018

CHANGES, CORRECTIONS AND CLARIFICATIONS

The attention of bidders submitting proposals for the above subject project is called to the following addendum to the specifications. The items set forth herein, whether of omission, addition, substitution or clarification are all to be included in and form a part of the proposal submitted.

THE NUMBER OF THIS ADDENDUM (NO. 1) MUST BE ACKNOWLEDGED IN YOUR COVER LETTER.

ITEM 1: DELETE:

Please DELETE any of the following language in the issued solicitation:

- Page 4, Article 2.4, "45 points are for price."
- Page 19, Article 4.6 RULE FOR AWARD, "....; the Price is worth 45 points

ITEM 2: CLARIFICATION:

<u>The price</u> contained in the sealed envelope <u>will have no bearing in the</u> <u>determination of the ranking of the proposals received</u>. <u>Proposals will be ranked</u>, as indicated in the RFP, based on the technical merits of the responding companies.

The Price page, submitted in a separate sealed envelope, will be opened only after the DSB selected the 1st ranked company. The price in the sealed envelope for the 1st ranked will be the base for the design fee negotiation. If negotiation fail with the 1st ranked, the City will then move to the 2d ranked. The 2d ranked company's envelope will then be opened and the price in it will form the base for negotiation...and so on with the 3d, 4th, 5th ranked. The selection decision WILL NOT be based on Price. NO Price envelope will be opened for the other submitting companies, only for the selected 1st ranked company.

Neither Chapter 149 or 7C address: 1) <u>HOW</u> negotiation is to be conducted, 2) <u>WHAT is the starting point/amount</u> in the negotiation process, 3) <u>HOW</u> to determine the starting negotiation amount, 4) <u>WHAT</u> matters to discuss in the Process, 5) HOW long will the negotiation last and at 6) <u>WHAT</u> point is the negotiation deemed failed with any of the ranked companies.

End of Addendum 1